



JOIN ANNUAL REPORT 2021



I want to express sincere gratitude to you for taking the time to read this report today. In the midst of an incredibly difficult time with the third year of the pandemic, human rights violations and witnessing and/or experiencing the suffering of being on the streets, it's all really hard right now. So for directing your attention here to read about us for just a few minutes, I am expressing deep appreciation.

I'm really proud of the work we've done in 2021 to support folks' transition into stable housing. Against all odds, we've remained steadfast in our commitment to getting people housed and staying housed. As you peruse this report, I want to highlight a few key areas I think you'll find really exciting:

- Close to 400 individuals got off the streets and into a new place to call their own
- Over 1,800 people were supported with rent assistance and supportive services
- Over 3,100 permanent supportive housing services engagements with and for participants were provided in a year's time These include: mental health visits, healthcare navigation, peer services, more, eviction prevention support, and more.
- Not one person in our master-leasing program returned to the streets in two years.

I also want to take a few moments to share what's been happening in the day-to-day at JOIN, particularly how incredible our staff have been in weathering a very unpredictable landscape. The stats I just gave above are thanks to the unrelenting commitment of JOIN and partners' staff. We housed an average of 33 people each month last year and that number is only growing each year. I cannot overscore (not underscore) the dedication that JOIN's team exhibits **every single day**. While also facing their own battles in today's economy like rising inflation, multiple pandemic dynamics - they've shown up day in and day out to get people housed and make sure they stay housed.

We've also been focusing on getting healthy internally - improving our data collections and internal systems, providing better support to workers with healthy management, and working collaboratively to cultivate a growth mindset in the way we engage with one another, among many other things.

We're celebrating thirty years of service to the community in 2022! As you celebrate with us, know that we're more dedicated than ever to our mission - even in the face of growing homelessness as we see the continued economic fallout of the pandemic and rising inflation. We know you're committed to this as well and thank you in advance for your continued support.



MISSION & EQUITY WORK

Mission

JOIN partners with individuals and families that are experiencing homelessness. Together we identify a path to safe and sustainable housing that opens the doors to stability, opportunity, and community.

Equity Commitment

JOIN is committed to preserving the dignity, humanity, and uniqueness of each person that we work with on their path back to housing stability. To achieve this we will:

- Strive to ensure that all of our programs and services are equitable in both access and outcomes regardless of a person's race, ethnicity, faith, culture, language, disability, gender, gender identity, sexual orientation or family status.
- Operate with the knowledge that certain communities are significantly over-represented among those who experience homelessness in the tri-county and that there are disparities in outcomes for members of those communities.
- Pursue effective strategies and devote dedicated time and resources at every level of our organization to address these disparities.

These efforts are performed in service to the vision of a community where outcomes cannot be predicated based on a perceived identity.



Values

JOIN is in pursuit of becoming an anti-racist organization - because we are building toward a future that is inclusive and equitable.

JOIN is ever-evolving - because we are all continuously learning and growing.

JOIN applies creativity to conquer complexity - because the complex issues surrounding homelessness requires innovation and flexibility.

JOIN is a partner - because we trust people to be the primary agents of change in their own lives. We reflect strength and walk alongside people on their journey to stability.

JOIN is centered in relationships - because we believe in community.



2021 BY THE NUMBERS

1,840

The number of people supported by rent assistance and supportive services

450

The number of new neighbors served at JOIN's Day Space

396

The number of people off the streets and into housing; an average of 33 people placed into housing per month

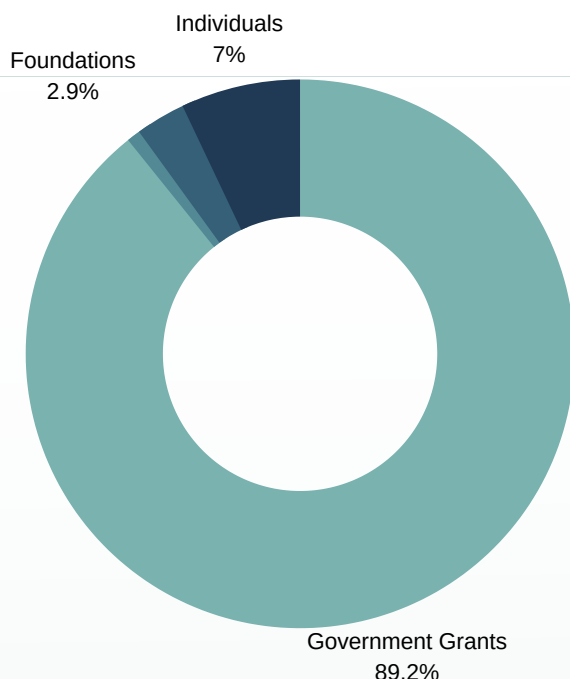
196

The number of landlords recruited to share vacancies with homeless services providers

3,128

The number of Mobile Permanent Supportive Housing engagements with and for participants to help stay in housing

MONEY IN



Government Grants
\$8,382,678

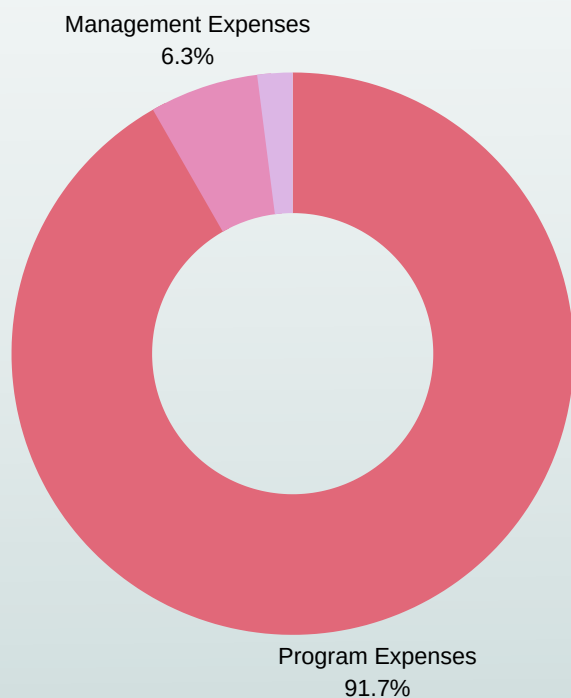
Business & Groups
\$74,972

Private Foundations
\$276,250

Individual Donors
\$662,076



MONEY OUT



Program Expenses
\$9,939,441

Management Expenses
\$678,329

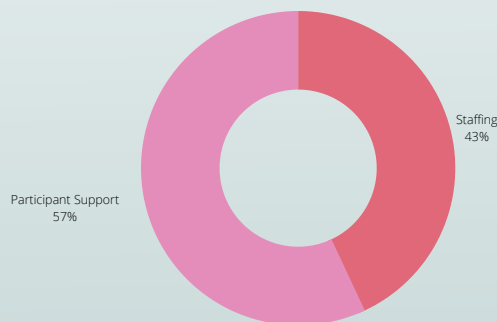
Fundraising Expenses
\$219,097

STATEMENT OF CONSOLIDATED FUNCTIONAL EXPENSES

	2021				2020
	Program	Management and General	Fundraising	Total	Total
Salaries and related expenses	\$ 2,434,672	\$ 1,197,068	\$ 145,662	\$ 3,777,402	\$ 3,763,737
Direct assistance to individuals	4,980,742	7,236	410	4,988,388	4,350,139
Contract services	1,410,733	1,393	-	1,412,126	1,160,747
Professional fees	81,623	82,698	13,998	178,319	116,250
Supplies and office expense	7,943	23,158	15,540	46,641	51,916
Telephone	22,475	35,071	797	58,343	58,846
Equipment and technology	7,020	40,711	8,439	56,170	54,928
Occupancy	29,752	139,644	-	169,396	147,466
Bank and other service fees	1,038	9,137	16,202	26,377	53,074
Insurance	-	11,643	-	11,643	31,196
Travel and mileage	19,042	5,713	23	24,778	41,583
Depreciation	13,237	43,206	8,143	64,586	63,820
Interest expense	2,889	9,430	1,777	14,096	11,795
Board and staff development	2,500	11,989	125	14,614	18,970
	9,013,666	1,618,097	211,116	10,842,879	9,924,467
Less special event direct benefit expenses netted with revenue	(424)	-	(5,588)	(6,012)	(2,650)
Allocation of shared costs	926,199	(939,768)	13,569	-	-
Total expenses	\$ 9,939,441	\$ 678,329	\$ 219,097	\$ 10,836,867	\$ 9,921,817

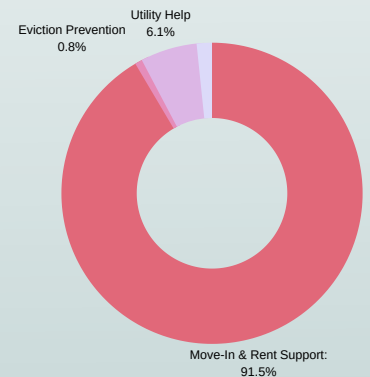
AS OF DECEMBER 31, 2021

EXPENSE BREAKDOWN



Participant Support: \$4,997,401
Staffing: \$3,773,606

SERVICES BREAKDOWN



Move-in & Rent: \$3,724,367
Eviction Prevention: \$32,115
Utility Help: \$247,536
Other Expenses: \$66,756



PROGRAM SPOTLIGHTS

MPSH



JOIN's **Mobile Permanent Supportive Housing Team (MPSH)** is a multi-disciplinary effort between case managers, social services providers, mental healthcare providers, healthcare providers and peer support agencies dedicated to helping our most vulnerable neighbors achieve long-term housing stability with intensive wraparound services. These services include food security support, mental health visits, benefits advocacy and more.

This year, we wanted to share some of the work we do on the mental health side. Miya Abbott, one of JOIN's contractors in the MPSH network, supports MPSH caseworkers' caseloads by visiting participants and their children in their homes on a regular basis.

Wraparound services to support our neighbors' transitions off the streets is one of the core components of what makes our efforts to achieve Housing First as a model so successful. On average, JOIN's MPSH team ensures that **over 98% of MPSH participants are stably housed after one-year**. Miya supports the team and participants by helping clients work through trauma, address mental-health needs, and integrate back into self, family and community. "You can literally see the physiological changes when someone starts to come out of survival brain and into their full selves - their shoulders lower, their eyes get brighter..." she says,



Miya further explains in our JOIN Shares Podcast released in 2021, that the work she does really helps participants begin to design the life that they want for themselves after finally retraining their brain to function outside of survival mode. Their journeys lead them to feel more trusting of themselves by seeing their strengths more clearly. You can hear more by listening to our our podcast by clicking [this link](#) or visiting our Instagram.

MIYA ABBOTT, LCSW
MPSH MENTAL HEALTH CARE PROVIDER

PROGRAM SPOTLIGHTS

LRRP

JOIN's **Landlord Recruitment and Retention Program (LRRP)** is a team of mission-oriented workers dedicated to engaging our private-market landlord community in being a part of the solution to help end homelessness. They have two primary functions: (1) recruit landlords to share vacancies with homeless services providers and; (2) support the day-to-day needs of JOIN's master-leasing program. Each of these functions are solely focused on our North Star: get people housed and keep them housed.

Each month, JOIN connects with a list of over 400 property owners and managers who've offered to share vacancies with the services system. We compile this into an ongoing list that is sent out to a network of social service providers. We then work to connect caseworkers and agencies to these housing opportunities. Additionally, we provide ongoing trainings for partnered landlords.

Our master-leasing program focuses on providing immediate and long-term housing opportunities for participants who may have otherwise struggled with securing housing on their own. With carefully crated lease agreements, JOIN assumes responsibility for the lease and sublets to the participant, helping them re-integrate into living inside and the day-to-day of keeping a lease agreement. These units range from single-family homes to multi-family and single-room-occupancy community living spaces.



We are very proud to say this last year and the year before, not one person has returned to the streets from this program.

Many move on to secure housing on their own after several years or live in these units for the foreseeable future. For residents who find that master-leasing isn't a good fit for them, JOIN works with fellow caseworkers to relocate households into a housing situation right for them.

PROGRAM SPOTLIGHTS INREACH



Urban League
of Portland



eliminating racism
empowering women
ywca
of Greater Portland



Catholic Charities

JOIN's **InReach Team** is a multi-agency team of workers dedicated to connecting with our neighbors living in shelter to find housing opportunity and to end their homelessness for good. This team is focused on providing culturally specific and population specific support.

Keith and his partner Susan got connected to the InReach Team several years ago, living in Dignity Village. Susan was reluctant to even begin thinking about housing because she had created her own family and support system at Dignity Village. Susan was diagnosed with cancer and Keith was also diagnosed with a chronic health condition. In 2021, they both came to the conclusion that it was time for them to start working on establishing a housing plan. The InReach team worked to get Susan and Keith on some housing waitlists. Eventually, they began working with Abby from NARA. Soon thereafter, unfortunately, Susan's health took a turn for the worse as her cancer had rapidly spread. They tried to work diligently on seeking housing leads, as they wanted to obtain housing prior to Susan's transition. They were on some housing wait lists and she was able to get into hospice care. Susan passed away this spring with family and loved ones by her side. Keith remained steadfast in his goals and was eventually approved for a one-bedroom apartment to share with his dog. JOIN assisted him with move-in costs in May and advocated that he be able to utilize the Move In Multnomah funding for a total of 12 months of rental assistance. He is thoroughly enjoying his new home after experiencing houselessness for over a decade.



InReach Team

ENGAGE WITH JOIN



DONATE

You can **make a monthly contribution** by becoming a Catalyst Contributor. This helps sustain our work by helping JOIN maintain stability with ongoing gifts. Donate monthly via credit card or set up direct withdrawals from your checking or savings account (recommended) by visiting joinpdx.org/catalyst.

You can also **make a one-time contribution**. Every donation makes a difference! Donate through our website at joinpdx.org/donate.



VOLUNTEER

As we continue to make our way through the COVID-19 pandemic, **volunteer opportunities continue to adapt to our needs** prioritizing the safety of our participants, staff, and you the volunteer. If you'd like to learn about our current volunteer opportunities, you can reach out to Marvissa, JOIN's Volunteer Coordinator at volunteer@joinpdx.org to discuss your options for getting involved.



COLLECT

You can **lead a collection drive** among your coworkers, friends, and family! Our list of needs is updated regularly and can be viewed at joinpdx.org/needs.

Want to promote a digital collection? Share our Amazon Wish List across your social networks, purchase and have items delivered directly to JOIN by visiting our Amazon Wish List.

STAY CONNECTED!



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