



**25 YEARS
OF SERVICE**

**10,000 OPEN
DOORS**



2016 ANNUAL REPORT

WWW.JOINPDX.ORG





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Dear Friend,

This past year has been one filled with requests for JOIN to speak at neighborhood association meetings, public forums, businesses and local groups about how people can be a part of solutions to homelessness. But in order to talk about what people can do, we have to first ask, what causes homelessness?



This is a question I often get asked at speaking engagements in the community. People say addiction, mental health, bad decisions, and crime are the causes of homelessness. So what's the truth? What does cause homelessness?

At JOIN, we talk about homelessness as a basic lack of ability to afford housing. For some, this is because they have a fixed income like social security disability, which at \$735 per month does not cover the rent for a studio apartment in Portland (except for 2 neighborhoods). With a continued low vacancy rate, affordable homes and apartments are simply not available for the number of people who need them. For Portlanders working full time at minimum wage, a monthly income of \$1170 leaves them with \$1 per month for all of their other bills with the average Portland rent being \$1169 for a studio apartment. That's right, \$1 for all other bills after working full-time.

Do people experiencing homelessness struggle with mental health and addiction issues? Absolutely. But so do people who are housed. The only time that homelessness is a consequence for these types of challenges is when they are coupled with poverty and isolation. So with that in mind, how can we all be a part of the solution?



Here are a few ideas:

- We can work at places like JOIN that support people every day to end their homelessness, while also working with the system and policy makers to implement both proven and innovative strategies to increase our affordable housing supply.
- We can volunteer with organizations like JOIN and bring our passions –whether that’s making food to serve in the day center, teaching a yoga class to JOIN friends, helping with resume writing or job applications or gardening!
- We can donate money to organizations like JOIN who depend on the community’s support to do the critical work that we do.
- We can hold a sock drive or cold weather gear drive to make sure that those who are on the streets tonight have what they need to survive.
- We can join the efforts to increase the supply of affordable housing by supporting the Welcome Home Coalition.
- We can testify at government meetings and/or write letters to encourage our elected officials to address housing and homelessness.
- We can follow the example of a friend of JOIN, who with some of her neighbors, takes a personal interest in the stories of the people sleeping outside in her neighborhood and does what she can to support their transitions back into housing.
- We can build relationships with people outside - recognizing that people who are experiencing homelessness are isolated and often ignored or dehumanized.
- Or we can look people sleeping outside in the eye when we pass, truly see them, and say “hello” or “good morning” or whatever we might say to any stranger we pass on the streets.

We can do a lot of things, big or small, because all people deserve dignity and respect whether they are housed or unhoused.

Shannon Singleton
Executive Director

JOIN'S TIMELINE OF SERVICE

1992

JOIN founded to bridge the gap between housed and homeless communities through unique experiential "immersions"

1995

JOIN creates the Community Connections Program to involve voices of people experiencing homelessness in the search for solutions

1997

JOIN hires our first Outreach Worker, helping 2-3 people off the street and into housing each week

1998

JOIN opens the "House" to provide basic services to people experiencing homelessness through a barter system

MISSION

JOIN exists to support the efforts of homeless individuals and families to transition out of homelessness and into permanent housing.

EQUITY STATEMENT

JOIN is committed to preserving the dignity, humanity, and uniqueness of each person that we work with on their path back to housing stability.

To achieve this, we will:

- Strive to ensure that all of our programs and services are equitable in both access and outcomes regardless of a person's race, ethnicity, faith, culture, language, disability, gender, gender identity, sexual orientation or family status
- Operate with the knowledge that certain communities are significantly over-represented among those experiencing homelessness in Portland/Multnomah County and that there are disparities in outcomes for members of those communities
- Pursue effective strategies and devote dedicated time and resources at every level of our organization to address these disparities

These efforts are performed in service to the vision of a community where outcomes cannot be predicted based on a person's perceived identity.

FINANCIAL SNAPSHOT

REVENUE SOURCES

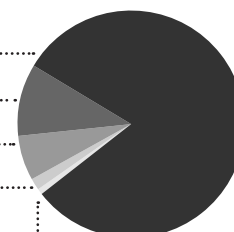
Public Sources: 80.9%

Individuals: 10.3%

Foundations: 6.4%

Businesses: 1.8%

Other: .6%

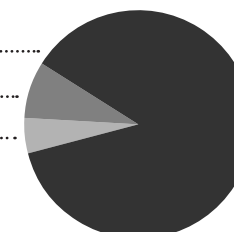


EXPENSE CATEGORIES

Program Services: 87%

Administration: 8%

Fundraising: 5%



2006

JOIN says goodbye to founder Rob Justus after 15 years of leadership and welcomes Marc Jolin as the new Director

2008

JOIN helps 518 people move into housing and makes over 3600 friendly visits to newly housed folks

2009

A partnership with the United Way allows JOIN to implement an in-house supportive employment program

2010

Outstanding individual and foundation support makes it possible for JOIN to open the doors to a new enhanced service facility on NE 81st Ave.

2011

JOIN houses over 300 households and serves 80-100 people each day with basic services on the House

1999

JOIN expands the Outreach Team to 3 workers and helps people end their homelessness

2001

For the first time, JOIN engages and helps to rapidly re-house families with children who are sleeping outside or in their cars

2003

JOIN opens the doors to a more robust basic service center in the Brooklyn neighborhood

2004

JOIN hires the first Retention Worker, recognizing the need for more housing retention support

2005

In support of the community's 10 Yr. Plan to End Homelessness, JOIN begins housing people with zero income who are chronically homeless

12 MONTH HOUSING RETENTION RATE WAS **75%**



Over **350 YOUTH** participated in unique experiential immersion experiences

DEMOGRAPHIC
BREAKDOWN OF
HOUSEHOLDS
PLACED

45.1% White
39.7% African American
8.3% Latino
8.9% Native American
1.4% Native Hawaiian

JOIN'S 8-PERSON OUTREACH TEAM ENGAGED & BUILT RELATIONSHIPS WITH OVER **1,200** PEOPLE LIVING ON THE STREETS WITHIN MULTNOMAH COUNTY



JOIN supported **895 PEOPLE** in **335 HOUSEHOLDS** transition into housing, this includes **303 CHILDREN** being cared for in **160 FAMILIES**

JOIN's House provided critical basic services to **200 people each week** including restrooms, showers, clothing, cold weather gear, hygiene items, a mailing address, phone access, internet access, laundry & hygiene items, and other important partner services



The Retention Team made over **13,000 VISITS** to people living in their homes

2012

Thanks to unprecedented community support, JOIN celebrates **20 years of service and 6,500 open doors**

2013

JOIN launches a comprehensive equity initiative in order to critically examine all aspects of our work and our organization through an equity lens

2014

JOIN expands Street Outreach into East Multnomah County, partnering with the City of Gresham to hire 2 full-time Outreach Workers

2015

Marc Jolin leaves JOIN to lead the county-wide "A Home for Everyone Initiative" and JOIN welcomes Shannon Singleton as the new Director

2016

Despite the challenges of a tight rental market, JOIN helps an unprecedented number of people - 894 total - leave the streets for permanent housing

VOICES OF THE PEOPLE



KARA AND DAN'YAH

With JOIN's help, Rolonda and her two granddaughters (pictured) were able to find a safe and stable place to call home. When JOIN Worker Mike delivered furniture to their apartment to help them settle in and make it their own, Kara and Dan'yah immediately climbed up on their new beds and started jumping! We all need a jumping-off point - a little stability to help us get through hard times and onto better and brighter futures.

DENNY

"One day I got a frantic call from my friend Denny, saying he was bleeding and he needed help. I called an ambulance and immediately drove to his apartment, waiting on the floor with him until the paramedics arrived. He spent the weekend in the hospital and was back at home on Monday, playing with his cats and checking on his plants. Denny reflected on the scary experience, noting, 'I can't imagine being back on the street when that happened.

I would be dead.' I am so grateful that my work at JOIN brings me into the lives of people like Denny who get to have a new life after years of struggle. Some days we just chat over coffee, some days we navigate resources, and on other day- days that are hopefully few and far between, I am able to be there for him in a time of crisis." -Tauna, JOIN Retention Worker



KRISTY

"Now that we've been in our apartment for a while and things are pretty stable for us, I decided to go back to school to better myself. I'm taking math and writing classes at Mt. Hood Community College. I haven't been in school in decades, but it's been good for me. We are studying different cultures and I've made a good friend at school."

Kristy's home is the catalyst to broadening her world with knowledge and friendships.



JAVIER

"Back in 2007 I was diagnosed with glaucoma and I have had to use this prescription for refrigerated eye drops. When I was homeless, I had to carry my meds around in an insulated lunchbox all day. I'd get ice in the morning and it stayed cool all day. If I don't use them I'd go blind. I love being able to just use my own refrigerator to store my medication." - Javier



EMILY AND MARY

"I've never run into a JOIN worker I didn't like. Emily's my best friend, I just love her. And we have the same birthday." -Mary

One of the things that makes JOIN special are the relationships that take hold and bloom during the most challenging times of our friends' lives. It's a testament to the respect and love our friendships are formed from that we are still called "friend" and "best friend" long after our housing help is no longer needed.

SAUVIE BEACH

"This is our sand village. She lives here and I live here. And when it rains, it only rains sand." These two little girls are both part of families that were recently housed by JOIN. They met and became friends on one of JOIN's outings to Sauvie Island. JOIN plans several events and activities each month to help newly housed folks rebuild community and find joy.



EUGENE

Eugene is a longtime member of our JOIN family--we helped him move into his apartment almost a decade ago--but he still comes in to share about the books he's recently read. He's a voracious reader, devouring more books than anyone we know. Eugene recently underwent a biopsy procedure and is very nervous about the pending results. Some of JOIN staff, volunteers, and board members treated him to breakfast to celebrate his 72nd birthday. He believes it will be his last birthday, but we are hopeful that he will be with us for many more breakfasts. (Eugene is second from right)

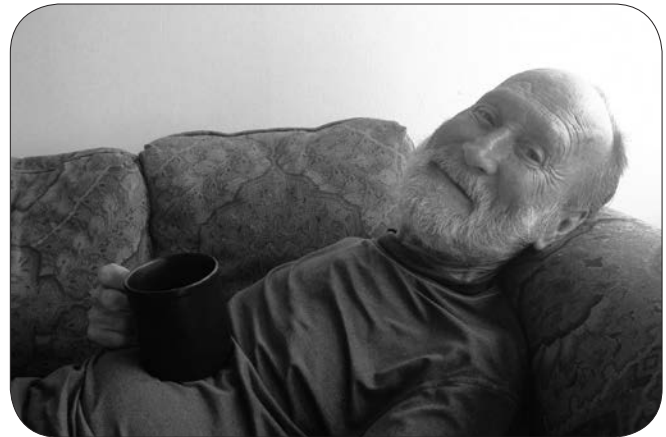


VIOLET

"I haven't been to the beach in 18 years. I was always working two jobs to support my boys. Now they've grown up to be such great young men. Of course I worry about them, what mother doesn't worry about her children? But they make me proud. They like school, have friends and are happy. I feel so blessed for who they are becoming." - Violet

HAMISH

"When I asked him what he liked best about his apartment, he threw up his hands with a big grin on his face and shouted, "Look at all this loveliness! I made bacon and eggs for breakfast this morning, and it tasted better than any other breakfast I've ever had." - JOIN Outreach Worker Mike



TIM

Last fall, Tim graduated from Oregon Humanities' year-long course, "Humanity in Perspective." It was his goal to do some schooling after he moved inside. He says, "This was just the change I needed to get back on track." Tim also took a gardening class at the Oregon Food Bank and was actively engaged in politics during the election season.

From his home base, Tim can access all the components of community that allow each of us to thrive. Community gardens, enrichment programs, public discussions, and more.



SYBIL

"When [JOIN Outreach Worker] Ledena said she had found an apartment for me, I was excited and nervous. You just don't jump into feeling free, safe, or secure. The fact is the street is right behind that door. I had lived with my parents and then my family, never imagining I could be a statistic. Now I'm 43 and I'm proud to say what I have is just mine. This has truly been one of the most ultimate gifts of my life. And I've made some exceptionally good friends. For now all I can say is thaaaaank you." - Sybil



FINANCIAL INFORMATION

JOIN CONSOLIDATED STATEMENT OF FINANCIAL POSITION

December 31, 2016 (With comparative totals for 2015)

ASSETS	2016	2015
Cash and cash equivalents	564,085	441,880
Accounts receivable	683,727	462,596
Pledges receivable	123,850	189,504
Prepaid expenses	23,001	24,717
Loan fees, net of accumulated amortization of \$3,547 for 2016 and \$2,972 for 2015	7,957	8,532
Property and equipment, net	1,782,923	1,837,447
 TOTAL ASSETS	 <u>\$ 3,185,543</u>	 <u>\$ 2,964,676</u>

LIABILITIES AND NET ASSETS

Liabilities:

Accounts payable and accrued expenses	44,965	41,971
Line of credit	-	99,142
Note payable	491,945	519,504
 Total liabilities	 <u>536,910</u>	 <u>660,617</u>

Net assets:

Unrestricted:		
Undesignated	1,167,995	754,346
Net property and equipment	1,290,978	1,317,943
Total unrestricted	2,458,973	2,072,289
Temporarily restricted	189,660	231,770
 Total net assets	 <u>2,648,633</u>	 <u>2,304,059</u>
 TOTAL LIABILITIES AND NET ASSETS	 <u>\$ 3,185,543</u>	 <u>\$ 2,964,676</u>



CHARITY NAVIGATOR

JOIN received our 10th consecutive 4-Star Rating from Charity Navigator, placing us in the top 1% of charities rated in the country. Charity Navigator is one of the largest and most utilized charity evaluators.

Find out more at www.charitynavigator.org

THANKS TO OUR GENEROUS DONORS!

FOUNDATION SUPPORTERS

AmazonSmile Foundation
American Endowment Foundation
Cambia Health Foundation
Carl E. Kessler Family Foundation
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Inc. Fund of the OCF
Ed Cauduro Advised Charitable
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Eton Lane Foundation
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Pilgrims' Pause Foundation
RMF Foundation
Sangham Foundation
Silicon Valley Community
Foundation
Simple Actions Family Foundation
The Autzen Foundation
The CafeGive Charitable Giving
Fund
The Collins Foundation
The Jackson Foundation
The Larson Legacy
The Lineberger Foundation of
Oregon
Vera L. Smith Charitable
Foundation
Walker Family Foundation
Weiss Family Fund of the OCF

BUSINESS & FAITH GROUP SUPPORTERS

10 Barrel Brewing
811 Burnside
¿Por Que No?
Academy Theater
adidas
Adobe
Ameritas Group
Anna Caitlin Photography
Anastasia Salon
Apple Inc.
Arctic Investments
Beneficial State Bank
Bipartisan Cafe
Bob's Red Mill Natural Foods
Boet
Bollywood Theater
Bombshell Vintage
Cadillac Cafe
Capital M Lending
Cedar Hills United Church of
Christ
Christ Church Episcopal Parish
Chubb Insurance
Clear One
Columbia Bank
Columbia Sportswear
Companion Life Insurance
Consumer Cellular
Costello's Travel Cafe
CTX, A Xerox Company
Curious Comedy Theater
Curtis-E Carpet Cleaning
Cyril's at Clay Pigeon Winery
Dairy Hill Ice Cream
Dava Bead and Trade
Dave Shepard Enterprises
Denise Shaw Properties
Dig A Pony
Discovery Benefits

Dunham Cellars
Eastrose Fellowship Unitarian
Universalist
ECONorthwest
Empire Labs
Enso Winery
Estelle Imports
First Unitarian Church
Float On
Flying Pie Pizzeria
Footwise
Garfinkle Orthodontics
George Middle School
Google, Inc.
Griffith Drive PC
Hasson Company
Hecht & Hecht Insurance
Higgins
Holly A. Stalder, Sole Prop
Home Forward
HP Inc.
Huber's Cafe
Industrial Systems, Inc.
Inspirators, Inc.
Institute of Real Estate
Management
Jesuit High School
Kaiser Permanente
Keller Williams Realty
Kitchen Kaboodle
La Joconde Cakes
Lincoln Financial Group
Living Earth
Living Room Realtors
Medical Eye Services of OR
Milo's City Cafe
Mimosa Studios
Mirador Kitchen & Home
Mittleman Jewish Community
Center
Multnomah County
NACM NW

Nation Tours
National Kitchen & Bath
Association, Columbia River
Chapter
New Deal Cafe
New Seasons Market
Next Adventure
Northwest Bank
Northwest Door
NuScale Power LLC
NW Food Solutions
NW Natural
Oko Gallery
Oregon Mortgage Association
OMSI
OnPoint Community Credit Union
Oregon Ballet Theater
Oregon Shakespeare Festival
Organics to You
Our Lady of the Lake
Pacific Landscape Management
PACS Thrift Store
Paint Pots
Paloma Clothing Boutique
Perkins Coie
Personal Beast
Pets on Broadway
Place Portland LLC
Poler
Portland Beauty School
Portland City Grill
Portland Japanese Garden
Portland Mennonite Church
Portland Oregon Women's
Film Festival
Portland Relocation Council
Portland Trail Blazers
Precoa
Principal
Providence Plan Partners
PVS In-Store Design
REACH CDC
Real Estate Roofing

Redux
Rental Housing Alliance OR
Rockwood Adventist Church
Rogue Brewery
Rose City Park United Methodist
Church
Salvador Molly's
Sec Wines
Seven Sisters
Shalom Y'all
ShedRain Corporation
Sokol Blosser
Southstar PM, Inc.
SP Wholesale Meat Company
St. David of Wales Episcopal
Church
St. Luke Lutheran Church -
Benson Family Foundation
St. Philip Neri Catholic Church
STILLMOTION
The Madeleine Parish
The Observatory
Thrive Aesthetic & Anti-Aging
Center
Timberline Lodge
Timbers
Timmco Insurance Inc.
Tom Dwyer Automotive
Trade Roots
Travel Portland
Troutdale Sand & Gravel
Tualatin Country Club
U of O The Duck Store
Ueno
Union Rose
Vermont Hills Family Dental
Vital Life, A Marquis and
Consonus Foundation
Western Pacific Building
Materials
Willamette Dental Group
XOBruno
XOXO Festival