2015 Annual Report



www.joinpdx.org

Letter from the Director

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Dear Friends,

A "relationship" is defined is the way in which two or more people are connected. We all have relationships-- we have short term ones like an interaction with a teller, cashier, or a passerby. We choose to smile and say hello, or to look down

and say nothing. We also have longer-term and deeper relationships with family, friends, and colleagues. No matter who we are or where we come from, our relationships are a key part of who we are. They enrich us, comfort us, and challenge us.

At JOIN, the concept of "relationship" is at the very core of how we do the work and why we think it's important. It's evident in our staff culture, in our organizational values, in our approach to the work of ending homelessness, and even in our fundraising.

The work of helping people get off the streets starts with relationships. We build relationships with people sleeping outside in order to understand how we can best partner with them to support their journey from homelessness to housing. I am continually impressed by the JOIN team and their ability to navigate complicated relationships; to be present and engage with so many people; to set aside assumptions and take the time to truly listen to what someone needs to get off the streets.

At JOIN, the concept of "relationship" is at the very core of how we do the work and why we think it's important.

To support these transitions, we also have relationships with partner organizations that help people re-build their communities and access the various supports they need to do so.

As a staff, we are very intentional about building relationships with each other. It allows us to trust each other in our daily work and have each other's backs when the days are long or hard. Even as we've grown and expanded, we make sure to prioritize time with each other, much like a family, so that we don't lose sight of what makes working here special. In the last year of being a part of this family, my relationships have grown and deepened.

We foster relationships with our supporters. We want those of you who invest in our organization, whether it's with your dollars or your time, to know how your support is utilized and what a critical difference it makes. We want to share our successes and challenges with you in a transparent and honest way.

I grew up in a community where, if I did something wrong, my mom knew before I got home. People knew each other, looked out for each other. I got into social work because I was taught that we thrive because of the community we live in. My mom regularly gave away my room to a friend or neighbor who was "down on their luck". This rotating cast of friends opened my world to people with different experiences and life paths. I became enamored with listening to people's stories and building new friendships.

I got into social work because I was taught that we thrive because of the community we live in.

We are in the midst of a very difficult time in our community – a time when there is pretty constant conversation about the challenges of homelessness and the housing crisis. I am in many ways grateful for this heightened awareness because I believe it means that more people are engaged and figuring out ways they can be involved in solutions. My fear, however, is that amidst the noise, homeless people's stories will be unheard, their hardships unacknowledged, and their humanity unrecognized.

So if I could ask the community to do one thing, it would be this: engage in new relationships with your neighbors, both housed and homeless. Lift your head as you walk down the street and smile at people, greet them, let them know that you really see them. You will be surprised how people respond to a smile or a kind word. Learn their names and their stories. You'll not only build community in your neighborhood, but you will likely make some new friends along the way.

Thank you,

AN

Shannon Singleton Executive Director

www.joinpdx.org ~ 503.232.7052



2015 Supporters

♥Indicates donors who have given 5+ years

Business and Foundation Supporters

Anonymous (2) A.J. Frank Family Foundation Adidas Adobe AmazonSmile Foundation Anne & Eli Shapira Charitable Foundation Anonymous Funds of the OCF Apple Inc. Aspen Dental Bank of America Charitable Foundation Beery, Elsner, & Hammond Bike & Build Burgerville **Cambia Health Foundation** Carl E. Kessler Family Foundation Columbia Bank **Consumer Cellular Coordinated Resources Group Cypress Benefit Administrators** Daily Electronics Corporation Darci and Charlie Swindells Fund of The OCF **Discovery Benefits ECONorthwest** Ed Cauduro Advised Charitable Fund of The OCF Elliot, Powell, Baden & Baker **Enterprise Holdings Estelle Imports Eton Lane Foundation Facilitation & Process** Fifty Licks **Geo Strategy Partners** Gladys G. Hare Charitable Trust GlaxoSmithKline Harris Transportation Company Hasson Company Health Net of Oregon Hecht Group Hollander Law Home Forward **Innovative Care Management** ♥ Inspirators, Inc. ♥ Joseph E. Weston Public Foundation Kahn-Abeles Foundation Kaiser Permanente Kansas City Life LIFE Center of the OCF ♥ Lincoln Financial Group Luis Palau Association **Masters Circle** Matrix Insurance Marketing **McNeely Foundation** Medical Eye Services of OR MetLife Meyer Memorial Trust Moda Health Multnomah County New Life Foundation New Seasons Market Nike Employee Matching Gift Program Vike, Inc. **NKBA Columbia River Chapter** Northwest Bank **W** NW Natural **NW Preferred**

Facts and figures

NW Public Affairs Parsons Family Fund of the OCF Peninsula Family Acupuncture PGE Foundation Poler Portland Police Bureau **Principal Financial Professional Business Services** Providence Providence Health & Services **Rental Housing Alliance Oregon RJ Hutton Charitable Trust Rolling Dough** Rose City Park Acupuncture Ross Hollywood Chapel **Rothert Insurance** R-West Salvador Molly's **SAP Software Solutions** Scott O. Pratt, Attorney at Law ShedRain Corporation Silicon Valley Community Foundation Silicon Valley Community Foundation PGE Simple Actions Family Foundation Southstar PM, Inc. SP Wholesale Meat Company St. Mary's Academy Stand for Children Steve Seal **Templeton Property Management** The Holzman Foundation The Jackson Foundation The Larson Legacy The Standard Thomas W. Holman Jr. Memorial Fund of the OCF Timmco Insurance Inc. Tom Dwyer Automotive Tualatin Country Club Umpgua Bank Umpqua Bank Charitable Foundation United HealthCare Services Inc **Urban Nest Realty** US Bancorp Foundation **USAgencies** Vera L. Smith Charitable Foundation Vernier Software and Technology Vigor Industrial Waverly Greens Apartments Weiss Family Fund of the OCF West Coast Laser Willamette Dental Group Wise & Associates YourCause, LLC

On average, JOIN helps more than <u>10 people</u> <u>each week</u> leave the streets for a home.

8 Outreach Workers engaged over 1,020 people living on the streets within Multnomah County

806 people successfully moved off the street and into permanent housing



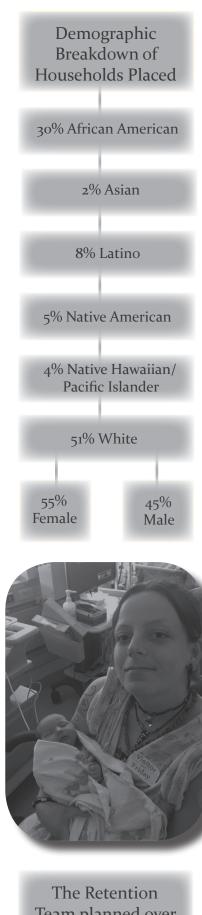
JOIN provided an additional 76 households with eviction prevention supportive services Of the people who moved inside, 35% had a disabling condition

JOIN's Immersion Program helped over 400 youth understand the experience of homelessness



75% of households found the stability they needed to retain their housing for at least 12 months

Of the people who moved inside, 109 were families caring for 274 children



Team planned over 60 events to help people rebuild community



JOIN staff made over 14,000 visits to people in their homes

JOIN's House provided critical basic services to 200 people each week including:

restrooms & showers

clothing & gear

mail, phone, & internet

laundry & hygiene items

safety & community

Individual Supporters

Open Doors Donors (\$500+) Anonymous (9) David & Jean Akers ♥ Dan & Cecile Armstrong David & Nancy Artmann ♥ Jeff Bachrach & Susan Widder James Ball Daniel Bates Bill Beadie Jonathan & Traci Bean Vathan Beatty ♥ Patricia Bellamah Ronald Beltz Dirk & Lori Bergstrom Chris Bonner & Lee McKnight **Brian Bonner** Kate Bowers & Peg Brady Aaron Nawrocki & Staci Brasket **Rosemary & Kevin Breger** Scott & Sarah Brown ♥ Teresa Browning & Scott Pratt Margaret Bryant David & Teresa Buettner Mike & Pam Buisman Craig & Barbara Cameron Kirk & Margaret Cameron Doug & Elizabeth Campbell Russ & Dawn Campbell Greg Chapman Esther & Jeffrey Clark Robert Clark Casey & Margaret Cleveland Barbara Cohn Drew & Marissa Coleman **Daniel Cooper** Chris & Julie Copp Angela & Mark Crandall Shana Crook & Reed Rademaker Michael & Julie Culleton **Thomas DeLoughery** Kaye Duncan Bob Durston & Linda Holy Eastrose Fellowship Unitarian Universalist Church Andy Eisman & Sylvia McGauley Paul & Kristina Elseth Kathryn & Ronald Ems Louis Engleberg Christy Eugenis & Stan Amy Matthew & Nell Fahey Jessie Fan **Christopher Fesler & Christine Jeschke** John Forsythe Jave Fraser **Christopher Garrett** Jonathan Gifford Lisa Goldberg ♥ Jon Goodrich & Nicole Dean **Russell Gutendorf** John Haines & Molly Kramer Jere Hall Per & Erika Hammarlund Gayda & Gary Hansen Brice & Carolyn Harris ♥ Will & Wendy Harris Joan Hartzell Diane C Hatton David & Mellanie Heniff Sophia Hermann

Voices of the people we serve

Walter & Gretchen Hollands Sanford Inouve Phil Iosca & Annie Duden Victoria & Ronald Isaac Sharon Ivey & Tom Newhouse Brian & Jane Jesperson Jeff Johnson Annette Jolin & Richard U'Ren Marc Jolin & Kris Smock Justin Jones & Shari Lane Lorelei Juntunen & Ryan Deibert Jennifer & Rob Kass Kevin Kaufman Barbara & Jock Kimberley 🖤 Lisa & Danny Kinley David Kish V Cynara & Kenneth Ko Richard Kraus & Mary Erbaugh Robert Krum & Hans Michael Vermeersch Kathryn Krygier & Howard Barney **Heather Lamkins** Julie Leuvrey Lee & Ann Parker Littlewood Charlene & Ward Mann ♥ John & Julie McAllister Brian & Penny McArdle Jim & Mary McCarter ♥ Wayne & Bette McCurdy Houselove: Kari McGee Ed McNamara & Andrea Vargo Jillian Merritt Doug Meyer & Lis Bothwell James & Lora Meyer Laura & Paul Milne ♥ Johnston Mitchell & Christine Coers Mitchell Mitchell & Sharon Mlinar Gregory & Rebecca Mowe Stephen Mueller Adam Nikolaidis Rowena & Luke Norman Jennifer & Craig Novack Margaret O'Connell Michelann Ortloff & Julie Cushing Andrea Otis Jonathan Palmer ♥ Jollee & Stuart Patterson Deborah Patton ♥ Kay Peterson & Victoria Hellman Anna Plumb & Daniel Sword Larry Plumb Portland Mennonite Church **V** Rick Rappaport Juanita Remien & Michael Prager Doug & Pattie Renouard Carol & Jeff Richmond Angela Roach Richard Rosenhaft & Patricia Mizutani Kevin Savetz & Peace Gardiner Hank Schottland & Elka Grisham



"What I most like about having an apartment now is having a kitchen, a cabinet full of food, a refrigerator full of food and a nice little garden outside to make my home."

-Bob (right)

"Do you know what this means? I can now sleep more than 2 hours without someone kicking me or throwing water over me."

-Elliot(left), holding his house keys



"We're so grateful to have this place and for everything JOIN has done to make it possible. We wouldn't be here without you."

-Sarah and Greg (left) with their son Brandon

"When I moved to the US, I was diagnosed with cancer and I ended up homeless for months after my surgery. Now, even though I'm still sick, I can have a good meal, another year to share with my son, and a very nice apartment to live in."

-Clara (right) with her son







"I love it when there are toys on the floor, because it means my grandkids were here."

-Loretta (below)



"We're so grateful to JOIN. It's nice to have people in your corner who want you to do well and give you the opportunity to succeed. We're working and paying our own way now, but we wouldn't be here without that initial boost at the beginning."

-Sheila & Mike (right)

"After being outside for five years, I'm grateful everyday for living indoors and sleeping on a bed. I love having a place where my nieces, nephews and grandkids can visit. I get to see them so much more now."

-Claire (left) with pictures of her family on her new wall



"I'm going through so much physical pain, but it's ok now because I don't have to always move and rebuild and move and rebuild like I did when I was homeless. I'm safe now, I'm stable."

-Governor (above)



Ann Scott & Paul Lewis Brad Shafer Dave Shaut Stephanie Silverman **Forrest Simmons** Amy & Carl Singmaster 🖤 Rita Sprenger ♥ John & Mary Springer St. Luke Lutheran Church Joyce Stahmann **Richard & Mary Stare** Dean & Kathleen Stevenson Jennifer Stoller & Darin Friess Jeffrey Strawbridge Paul & Debbi Stromberg Ed Stuber & Ruth Rosimo David Stutz Teresa & Michael Sullivan Chris & Kate Barker Swindell Charlie & Darci Swindells Jay Thiemeyer Andrew Tolmach United Way CFC Margaret Mary Van Valkenburg Veil & Wendy Vollen ♥ John & Mary Anne Wagner Michael Wallace & Lisa Calef Patrick Walsh Karin Wandtke & Rick Smith Don & Chrissy Washburn Jerard Weigler Sarah & Kirk Weller Sara Westbrook & Gina Papke Mark & Brenda Whitlow **Brett Wilcox Kevin Wilson** Cheryl Wilton Lynn & Paulette Wittwer David & Kathy Wiza Wendy & Carter Wray Will & Janet Wright ♥ Judith Wunderlich Jeffrey Yasskin Donald & Ann Young

Friendship Donors (\$1-\$499)

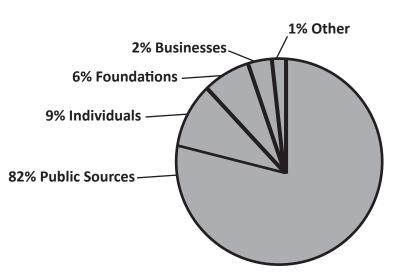
Anonymous (34) Miya Abbott Alison & David Abel Mr. & Mrs. Kenneth Abere **Richard & Mary Adkisson** Wanda Aguirre Alexander & Margaret Albertine Darcie Alexander Amanda Alexander **Roger Alfred Kimberly Allen** Alys Allwardt Kris Alman & Mike Siegel Mary & Rodd Ambroson Elizabeth S. Ames Susan & Ivar Anderson Michael Anderson & Lori Shippy Daniel Anderson & Joy Strand Kara Anderson **Brooke Anderson** Jennifer & Brett Andres Ed Andrews **Darcy Andrews** Matthew Anthes Washburn

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Tom & Catherine Briggs

Revenue Sources



Cost-Efficiency

Cost of Homelessness

\$85 per day

Response Hospital Emergency Room Jail JOIN Housing **Cost per day** \$1,185 \$165 <u>\$16</u> Outcome Discharged to Street Discharged to Street Permanently housed

Expense Categories

3% Fundraising 10% Administration 87% Program Services

Charity Rating



JOIN received our 9th consecutive 4 Star Rating from Charity Navigator this year, placing us in the top 1% of charities rated. Charity Navigator is one of the largest and most respected charity evaluators.

Find out more at www.charitynavigator.org.

JOIN CONSOLIDATED STATEMENT OF FINANCIAL POSITION December 31, 2015 (With comparative totals for 2014)

	2015	2014
ASSETS		
Cash and cash equivalents	441,880	165,026
Accounts receivables	462,596	569,288
Pledges receivable	189,504	190,061
Prepaid expenses	24,717	15,149
Loan fees, net of accumulated		
amortization of \$2,972 for 2015		
and \$2,397 for 2014	8,532	9,107
Property and equipment, net	1,837,447	<u>1,915,710</u>
TOTAL ASSETS	<u>\$2,964,676</u>	<u>\$2,864,341</u>
LIABILITIES AND NET ASSETS		
Liabilities:		
Accounts payable and		
accrued expenses	41,971	122,835
Line of credit	99,142	48,616
Deferred revenue	-	20,000
Notes payable	<u>519,504</u>	<u>575,233</u>
Total liabilities	<u>660,617</u>	<u>766,684</u>
Net assets:		
Unrestricted:		
Undesignated	754,346	641,188
Net property and equipment	<u>1,317,943</u>	<u>1,340,477</u>
Total unrestricted	2,072,289	1,981,665
Temporarily restricted	<u>231,770</u>	<u>115,992</u>
Total net assets	<u>2,304,059</u>	2,097,657
TOTAL LIABILITIES AND NET ASSETS	<u>\$2,964,676</u>	<u>\$2,864,341</u>

James Britsch ♥ John & Peggy Brockamp V Susan Brodesser **V**Kent Brook Steven Brook Sharolyn Brown Curt Brown & Tamara Patrick Judy Brown Jonquil Brown Solye Brown **Colleen Bryant** Kim & Bill Buchanan Laurie Buckley **Christopher Burd** Cate Burnstead Kirsten Burt Darrel & Eileen Burt Patty Busse **Elaine Butcher** Lynn Butkus Robert Byrne & Jean Eliers Alan & Katharine Cahn ♥ Jeff & Bridget Calfee Abe & Jennifer Cambier Susan Campbell & David Brook Adam Caniparoli Katherine Cantrell Patrick Caplis Jim Carlson Judith Carlson Judy Carnahan Sarah Carolus **Margie Carothers** Tammy Carpenter-Black & Richard Black **Christine Carr** Mary Carroll Leslie & Ed Carveth Kendra Castaldo Rob Cato Cedar Hills United Church of Christ Carol Chace David & Lynne Chapman Sam Chase Sherry Chenell Joan Childs & Jerry Zaret ♥ Jeff & Marije Chochon Won & Rebecca Choi Walter Choruby & CL Choruby Ryan & Molly Christensen Patty & Reed Clarke Constance Cleaton Mary Cobb Sandra Coila Carolyn Colbert & David Larson Emily Coleman & Kirk Branstetter Quinn Colling Daniel Colling **Douglas & Jeanne Collins** Eric & Sharon Collison **V** Rick Comandich Lloyd & Carol Connelly Jeff & Tristin Conner Judith & Robert Contolini Tim & Deidre Conway Sybill Cook Catherine & Gary Cooney-Mesker Michelle Cooper Kiera Coughlan Jan Coulton R. Courville

Graham & Lorraine Covington

JOIN CONSOLIDATED STATEMENT OF ACTIVITIES For the year ended December 31, 2015 (With comparative totals for 2014)

		2015		
		Temporarily		2014
	<u>Unrestricted</u>	<u>Restricted</u>	<u>Total</u>	<u>Total</u>
Support and revenue:				
Contributions	366,308	180,680	546 <i>,</i> 988	486,604
Grants	3,611,137	-	3,611,137	2,691,205
Program service revenue	12,725	-	12,725	66,010
Special event revenue,				
net of expenses of \$31,343 for 2015				
and \$37,448 for 2014	101,308	-	101,308	110,768
Donated materials and services	-	-	-	20,720
Other income	27,265	-	27,265	39,617
Net assets released from restrictions:				
Satisfaction of time and purpose restrictions	<u>64,902</u>	<u>(64,902)</u>		
Total support and revenue	<u>4,183,645</u>	<u>115,778</u>	<u>4,299,423</u>	<u>3,414,924</u>
Expenses:				
Program	3,581,410	-	3,581,410	3,043,381
Management and general	353,766	-	353,766	250,521
Fundraising	157,845	-	<u>157,845</u>	<u>126,250</u>
Total expenses	4,093,021	-	4,093,021	3,420,152
			<u>.,,050,021</u>	<u>-0) 120)202</u>
Change in net assets	90,624	115,778	206,402	(5,228)
Net assets:	1 001 005	115 000	2 007 657	2 4 0 2 0 0 5
Beginning of year	<u>1,981,665</u>	<u>115,992</u>	2,097,657	<u>2,102,885</u>
End of year	<u>\$2,072,289</u>	<u>\$231,770</u>	<u>\$2,304,059</u>	<u>\$2,097,657</u>

2016 JOIN Staff

Shannon Singleton, Executive Director Will Harris, Deputy Director

Lio Alaalatoa, Outreach Worker Abby Bongaarts, Immersion Coordinator Bill Boyd, Family Services Coordinator Erin Bradshaw, DHS Trainer Herman Bryant, Retention Worker Mike Callicrate, Janitor Cristina Castaño-Henao, Retention Worker Quinn Colling, Outreach Worker Chloe Faison, Data Specialist Danny Finnegan, House Coordinator Toeney Flowers, Landlord Recruitment & Retention Jose Gutiérrez, Data Specialist Tyrone Harvey, Landlord Recruitment & Retention Courtenay Hatton, Retention Worker Diana Hernandez, Outreach Worker Gurney Kimberley, Retention Worker Sydney Linden, Development Director Ledena Mattox, Outreach Worker Katie Mays, Dignity Village Support Specialist DiJonnette Montgomery-Thompson, Director of Day Space Services

JOIN CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSES For the year ended December 31, 2015 (With comparative totals for 2014)

		2015			
		Management			2014
	Program	and General	Fundraising	Total	Total
Salaries and related expenses	1,010,633	254,695	120,723	1,386,051	1,224,329
Direct assistance to individuals	1,971,829	-	-	1,971,829	1,273,781
New Beginnings operations	21,642	-	-	21,642	81,821
Contract services	352,703	-	-	352,703	496,104
Professional fees	-	20,501	6,500	27,001	21,948
	44426			44426	2 644
Immersions	14,126	-	-	14,126	3,611
Supplies and office expense	6,747	5,504	5,384	17,635	18,563
Telephone	17,541	1,299	631	19,471	18,816
Equipment and technology	13,456	1,128	4,001	18,585	5,928
Occupancy	38,056	6,080	2,955	47,091	62,573
Vehicle repairs and maintenance	2,012	_	-	2,012	8,434
Bank and other service fees	2,690	9,760	10,588	23,038	16,524
Insurance	30,378	9,141	1,074	40,593	31,453
Travel and mileage	50,661	-		50,661	51,955
Depreciation and amortization	45,188	11,241	5,465	61,894	64,783
Interest expense	45,100	16,920	5,405	16,920	19,454
•	3,748		- 524		
Board and staff development	3,748	11,936	_	16,208	20,075
Other operating expenses	-	<u>5,561</u>		5,561	
Total expenses	\$ <u>3,581,410</u>	<u>\$353,766</u>	\$ <u>157,845</u>	\$ <u>4,093,021</u>	\$ <u>3,420,152</u>

Emily Nelson, Outreach Worker Mike O'Malley, Outreach Worker Dustin Pattison, Outreach Worker Correia Rouse, Administrative Assistant Callie Schupbach, Retention Worker Jesse Shumway, Landlord Recruitment & Retention Tauna Soderquist, Retention Worker Leda Stoutenburg, Book Keeper Holly Sullins, Development Associate Deborah Taylor, Family Services Data Tech Liz Weber, Outreach Worker

welcome HAME

JOIN is a proud member of the Welcome Home Coalition - a group of over 120 organizations, businesses, and agencies working to find longterm solutions to our affordable housing crisis.

Find out more at welcomehomecoalition.org.

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Home is the catalyst to opportunity

Everyone in our community deserves a safe place to call home and an opportunity to succeed. JOIN is helping an average of 10 neighbors each week transition out of homelessness and into opportunity, safety, stability, and hope.



"I'm proud of my story because everything that I've been through has made me who I am today. I'm happy that my stress right now is coming from my Business Communication class, and that I have things to look forward to like getting married and earning my degree! I was homeless for twenty years, after I started using hard drugs at age 12. I didn't have any self-respect or pride back then; everything was an unconscious decision to feed my addiction. My apartment changed how I view myself and gave me the control to say 'No' to old influences. I'm proud of who I am and the work that I've put in to get here." *-Mandy (left) with her JOIN Retention Worker and friend, Colleen*

For Mandy and so many others, stable housing is the catalyst to educational and employment opportunity. You can invest in opportunity with a recurring or one-time gift to JOIN at joinpdx.org/donate.